

Message Text

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ACTION IO-14

INFO OCT-01 ISO-00 AF-10 ARA-10 EA-10 EUR-12 NEA-11
CIAE-00 DODE-00 NSAE-00 NSCE-00 SSO-00 ICAE-00
INRE-00 AGRE-00 CEA-01 COME-00 EB-08 FRB-03 H-01
INR-10 INT-05 L-03 LAB-04 PA-01 CTME-00 AID-05
SS-15 STR-07 ITC-01 TRSE-00 SP-02 SOE-02 OMB-01
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FM USMISSION USUN NEW YORK

TO USMISSION GENEVA IMMEDIATE

INFO SECSTATE WASHDC IMMEDIATE 1181

C O N F I D E N T I A L USUN NEW YORK 01825

GENEVA FOR AMBASSADOR MCDONALD

WASHINGTON FOR ALAN WOLFF AT NSC

E.O.: GDS

TAGS: EFIN, UN, ECON

SUBJECT: TRADE ISSUE IN OVERVIEW COMMITTEE

1. AS YOU MAY BE AWARE, THE NEW UN OVERVIEW COMMITTEE IS MEETING THIS WEEK AND NEXT IN NEW YORK. THIS IS THE MAIN FORUM FOR CONTINUING THE NORTH/SOUTH DIALOGUE. YESTERDAY I DELIVERED A STRONG PITCH ON THE IMPORTANCE OF THE MULTI-LATERAL TRADE NEGOTIATIONS. ALAN WOLFF AND I AGREED THAT DOING SO WOULD UNDERLINE THE NECESSITY OF THE DEVELOPING COUNTRIES MAKING A CONTRIBUTION TO ITS SUCCESS.

2. A NUMBER OF LDCE, HOWEVER, INDICATED THAT THEY FELT THE MULTILATERAL TRADE NEGOTIATIONS WERE REALLY A CLOSE-KNIT TRILATERAL CLUB BETWEEN THE US, EC, AND JAPAN.

3. I INDICATED THAT THIS WAS NOT THE CASE, AND THAT THEIR
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MAKING SIGNIFICANT CONTRIBUTIONS TO THE RESULTS OF THE MULTILATERAL TRADE NEGOTIATIONS WOULD STRENGTHEN THEIR ABILITY TO OBTAIN GREATER AND MORE SECURE ACCESS TO FOREIGN MARKETS FOR ITEMS OF PRESENT AND FUTURE INTEREST TO THEM.

4. IN ORDER TO CONVEY THE VIEW THAT THIS IS NOT A CLOSED TRILATERAL CLUB AND TO STEER FUTURE DISCUSSIONS OF TRADE

AWAY FROM THE OVERVIEW AND TOWARD GENEVA, AND AFTER CLEAR-
ING THE LANGUAGE WITH ALAN WOLFF, I INDICATED TO THE GROUP,
IN BEHALF OF AMBASSADOR STRAUSS, THAT MEMBERS OF THE US
DELEGATION IN GENEVA WOULD BE AVAILABLE TO MEET WITH
REPRESENTATIVES OF DEVELOPING COUNTRIES IN COMING WEEKS TO
EXPLORE A BASIS FOR CONTRIBUTIONS TO THE OVERALL OBJECTIVES
OF THE MULTILATERAL TRADE NEGOTIATIONS AS WELL AS WAYS TO
PROVIDE SPECIAL AND DIFFERENTIAL TREATMENT TO DEVELOPING
COUNTRIES. THE IDEA OF COURSE IS TO ENABLE YOU TO INFORM
THEM OF THE CONTRIBUTION THEY NEED TO MAKE, CONSISTENT WITH
PARA 3 ABOVE.

5. I KNOW THAT YOU ARE ACTIVELY DISCUSSING SUCH ISSUES
WITH DEVELOPING COUNTRIES AND DO NOT EXPECT THAT MANY WILL
TAKE US UP ON THIS, BUT I BELEIVE THAT THIS OFFER WILL HELP
WEAKEN THE ARGUMENT, FREQUENTLY USED HERE, THAT THE US IS
RELUCTANT TO DISCUSS THESE ISSUES WITH DEVELOPING COUNTRIES

6. I WOULD APPRECIATE ANY REACTIONS YOU GET ON YOUR SIDE.
BEST REGARDS, ROBERT HORMATS. YOUNG

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